

RESUME

Robert H. Strickland, M. S.

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- Co-proprietor of [Robert H. Strickland Associates](#) as a consultant to businesses, improving operations.
- Managed a national sales office, handling customer issues for a national sales staff.
- Trained office personnel in computer skills: Quicken, Quickbooks, etc.
- Technical and business writer with extensive experience in business processes.
- Interact effectively with people at all levels of government, management, and administration.
- Skilled at group dynamics; enthusiastically participate in planning and developmental meetings.
- Detail-oriented, friendly and gregarious; place a premium on harmony in a productive workplace.
- Work effectively independently and as part of a team.
- Lectured to large audiences of various nationalities, communicating complex concepts.
- Wrote six books on sports and health; contributing writer for six periodicals.

**Robert H. Strickland Associates, Everett, Washington (formerly Dallas, Texas)
Consultant, Technical and Business Writer, and Trainer**

Activities included:

- Planning and project management
- Budget preparation
- Marketing/Sales/Prospecting
- Customer service
- Accounts payable and accounts receivable
- Collections
- Acquisition of office equipment and supplies
- Documentation of software and processes

Clients included:

- Allegiance Telecom, Inc., a competitive local exchange carrier of telephone service
- American Medical Electronics (now Orthofix), a manufacturer of medical equipment
- City of Everett, Washington, a municipality
- Cypress Semiconductor, Inc., a semiconductor manufacturer
- Duratain, Inc., a manufacturer and service provider to the automobile industry
- Fluke Corporation, a manufacturer of testing equipment
- Graybar Electric Company, a wholesale electrical supply distributor
- Medtronic MidasRex, Inc., a manufacturer of medical instruments
- Omega Dealer Services, Inc., an automobile risk management consulting company
- Rich Davis Management Group, an automobile dealership management corporation
- Texas Instruments, Inc., a manufacturer of electronics equipment
- Vallent Corporation, a telecommunications software manufacturer
- X-StreamPublishing, LLC, a web publisher of scientific texts

**Medical Computing Resource Center, University of Texas Health Science Center, Dallas, Texas
Computer Graphics Coordinator**

Consulted to physicians, researchers, staff, and graduate students, assisting them in the preparation of text and graphics for publication and instruction. Operated Tectronics graphics terminals and plotters. Wrote user manuals, including online help on VMS utilities. Wrote manual on slide layout and preparation.

**Life Science Consultants (Partner), Arlington, Texas
Freelance Science Consultant and Writer**

Provided contract research, consultation, and documentation services to members of business and industry on matters involving biology, chemistry, biochemistry, microbiology, sanitation, environmental hazards, etc.

**Biotics Research Corporation, Inc., Houston, Texas
Manager Of Branch Office**

Provided sales, marketing, technical, and customer support for high-tech customer base and nationwide sales force. Developed and marketed to physicians a comprehensive computer-based analysis program for interpreting laboratory test results. Compiled, wrote, and edited major portions of the book, Tomorrow's Health Care for Today's Physician - a Comprehensive Guide to Diet, Cleansing, and Nutritional Supplementation.

Education

- M. S. University of Georgia, Athens, Georgia - Microbiology, Science Education
- B. S. University of Texas, Arlington, Texas - Biology, Chemistry, Economics

Military Service

U. S. Navy. Recruit training, NTC Orlando, Florida (Honorman, Company 189), Radioman "A" School, NTC Bainbridge, Maryland (First in Class). Served on four ships; performed preventive maintenance on communications equipment. Assistant radio frequency coordinator for eastern Pacific operations. Honorably discharged after six years of service.